



KEYS TO SUCCESS

Organizational Development: *Bridging From Entrepreneur To Business Leader*



As an entrepreneur, you started your business with unique ideas and solutions, based on your knowledge of new technology, innovative product or niche service. You ran your own show and called the shots. You made it happen.

Now that your company is growing internally (adding personnel) and externally (more customers/clients), it's time to shift your focus. **It's time to make the move from Entrepreneur to Business Leader.**

Making the shift from expert to leader is critical to your business success. At the same time, it can be difficult. It's easy to fall back into the old habits of micro-managing, making autonomous decisions, and trying to do everything yourself. Why does this happen? Because most people don't naturally have the skills, techniques and strategies needed to actually lead people. And that's OK. That's where training/ development and coaching comes in, to assist you.



Your Extended Success has proven specific objectives to help you Bridge From Entrepreneur to Business Leader:

- Explore the unique challenges you face transitioning from entrepreneur to leader;
- Identify the entrepreneurial practices that led you to success and leverage them to your advantage becoming an effective leader;
- Establish personal leadership principles relating to the way people (employees, business partners and customers/clients) should be treated to build trust and open communication;
- Engage your people and inspire passion for a shared vision – one that conveys an ideal and unique image of what your organization can become through working together;
- Develop your magnetism, charisma and/or quiet persuasion that positively involves others toward achieving objectives;
- Work and partner with others to change the status quo in bringing your visions to reality;
- Foster collaboration and build teams who share the same spirit and positive thinking;
- Recognize the contributions of others and create an environment of shared rewards for those efforts;
- Determine and assess the impact your leadership styles have on your employees, business partners and clients/customers;
- Explore different styles of leadership and how and when to utilize them;
- Determine when and how to involve others in decision-making to ensure commitment to your goals; and
- Develop an action plan to make the **Bridge From Entrepreneur To Leader** that is realistic for you and your company.

**To Do List:
Enhance
Leadership
position today.**

Your Extended Success (YES) has years of experience in leadership development, executive coaching and change management to help you successfully navigate this transition and be the best people leader you can be. Contact us today!